

Federal-Mogul Goetze (India) Limited A Tenneco Group Company

Corporate Office: Paras Twin Towers, 10th Floor, Tower B, Sector 54, Golf Course Road, Gurugram - 122 002

Tel.: (91-124) 4784530 • Fax: (91-124) 4292840

Date: 20th August, 2021

To, The Managing Director BSE Limited Phiroze Jeejeebhoy Towers Dalai Street Mumbai 400 001 To, The Managing Director National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block Bandra Kurla Complex, Bandra (E) 400051

BSE Code: 505744 NSE Code: FMGOETZE

Dear Sir/ Madam,

Sub: Intimation of Investors' conference call and Investors' presentation

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform that Investors/Analyst conference call to discuss the financial performance of Federal-Mogul Goetze (India) Limited for the quarter ended 30th June, 2021 will be held on Tuesday, 24th August, 2021 at 04:00 pm (IST).

Please also find attached herewith Investors' presentation covering information update on the business of the Company and the financial performance for the quarter ended 30th June, 2021.

Regards,

Yours truly,

For Federal-Mogul Goetze (India) Limited

Dr. Khalid Iqbal Khan

Whole-time Director- Legal & Company Secretary

Encl. A/a

www.federalmogulgoetzeindia.com



Safe Harbor

Forward-Looking Statements

Statements in this document describing the Company's objectives, projections, estimates and expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied due to many factors. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in the Government regulations, tax laws and other statutes and incidental factors. Unless otherwise indicated, the forward-looking statements in this presentation are made as of the date of this communication, and, except as required by law, Company does not undertake any obligation, and disclaims any obligation, to publicly disclose revisions or updates to any forward-looking statements. All market and industry data are based on Company estimates.

Company Overview

Employees

Around 5000

as on 30th June 2021

Facilities

03 Manufacturing sites **02** Sales Office

13 Warehouses

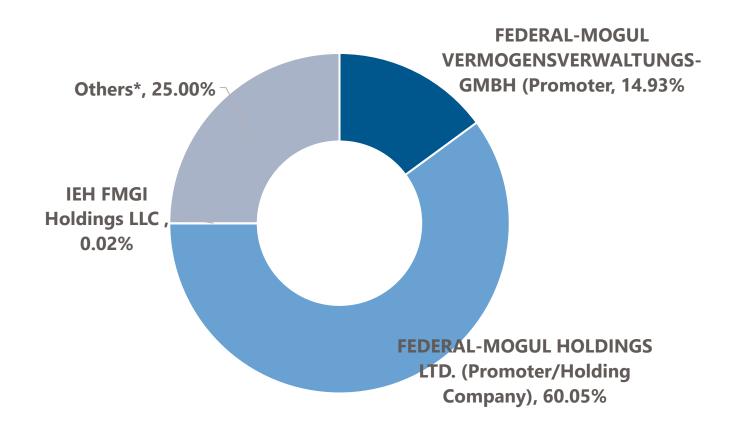
OEM Customers

30+

- Federal-Mogul Goetze (India) Limited ("FMGIL") was established in 1954 as a joint venture with Goetze-Werke of Germany, which was owned by Federal-Mogul LLC, one of the leading manufacturers of automotive components in the world.
- Based in Gurugram (Haryana, India), FMGIL engages in manufacture, supply and distribution of automotive components in India and internationally.
- Mainly offers pistons, piston rings, piston pins, valve seats, valve guides.
- Caters to Automotive, heavy-duty, motorcycles, energy, industrial, power generation, railway & defence industries.
- FMGIL manufactures world class products at its state of the art manufacturing facilities located at Patiala (Punjab), Bangalore (Karnataka) and Bhiwadi (Rajasthan).
- FMGIL now operates as subsidiary of Tenneco Inc. post Tenneco's acquisition of Federal-Mogul LLC.

Shareholding pattern as on 31st July, 2021

Shareholding Breakup



^{* &#}x27;Others' include 1.80% Mutual Fund and 0.13% FIIs/FPIs.

Board of Directors

- Mr. K. N. Subramaniam, Chairman & Independent Director
- Mr. Vinod Kumar Hans, Managing Director
- Dr. Khalid Iqbal Khan, Whole Time Director-Legal & Company Secretary
- Mr. Manish Chadha, Whole Time Director-Finance & Chief Financial Officer
- Mr. Rajesh Sinha, Whole Time Director
- Mr. Sunit Kapur, Director
- Mr. Stephen Shaun Merry, Director
- Ms. Nalini Jolly, Independent Director
- Mr. K. C. Sundareshan Pillai, Independent Director



Competitive Strength

Credit Rating

Long term A+ and Short term A1+

R&D Centers

In-house Technical Centers at Bangalore & Bhiwadi

Global Edge

Seamless Technology transfer Supply

Supply to all major **OEMs**

Segment

Well diversified segments

Liquidity

Strong financial liquidity

Team

Highly experienced & talented team

Manufacturing Facilities



- Location: Bangalore, Karnataka
- Product: Pistons, Pins and Rings
- Established: 1977
- IATF16949, ISO14001, ISO 45001



- Location: Bhiwadi, Rajasthan
- Product: Valve Seats & Valve guides
- Established: 1996
- IATF16949, ISO14001, ISO 45001



• Product: Pistons, Pins and Rings

Established: 1954

• IATF16949, ISO14001, ISO 45001



OEM market position in India







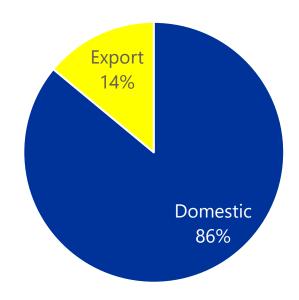
#2 Overall **#1Diesel Pistons**

#1 Overall

#1 Overall

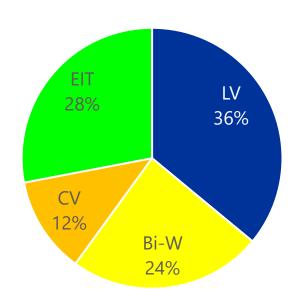
Revenue mix by Market segment

Revenue split by market



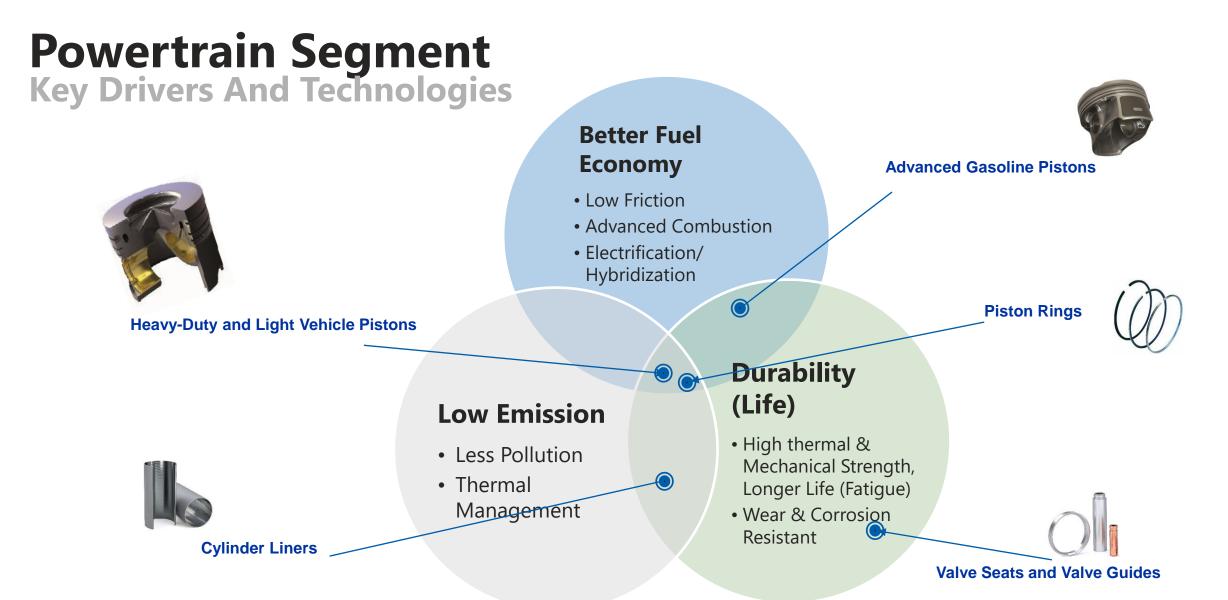
- Overall revenue diversified in all market segment
- Serving to all major OEMs in various segment
- Revenue : FY 2020-21
- In Jun.'21 quarter exports contribute 15%

Revenue split by Segment



- EIT: Energy, Industrial, Transport (Includes tractors, off highway etc.)
- Bi-W: Bi-wheelers (Two/three wheelers)
- Revenue : FY 2020-21
- Commercial Truck and Off-Highway (CTOH)-More than 40%





Our components have a direct impact on engine performance, durability and emissions compliance. Technologies enable energy efficiency, reduce CO2 emissions and enhance durability

Building a Stronger FMGIL

Performance Focus - Margin Expansion & Cash Generation



Reduce Operational Cost

- Fixed Cost reduction
- Operational efficiency



Lower Capital Intensity

- Improve capex/revenue ratio
- Expand working capital turns
 - Inventory driven

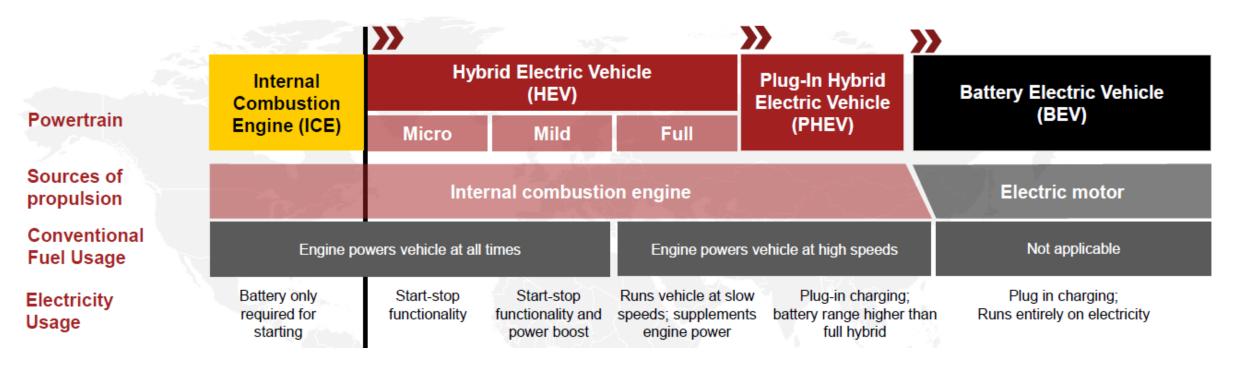


Growth Opportunities

- Stringent Emission norms
- Increased Popularity of TGDI to cope with emission regulations
- Increase in production of mild-hybrid vehicles.
- Major focus on commodity inflation recovery
- Optimizing shareholder value creation through cash generation focus and targeted growth opportunities

Electrification

Globally, various power train technologies co-exist across xEV continuum and across vehicle segments



Source: DHI, Crisil, SMEV, PwC Research & Analysis

Financials

Q1 FY21-22

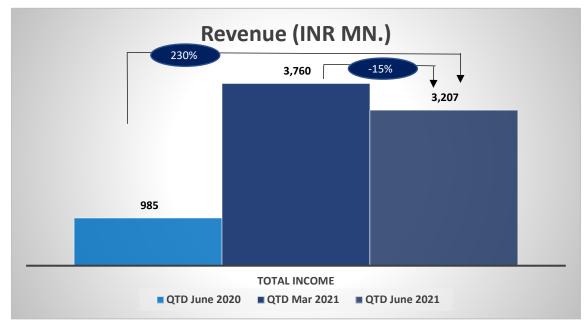


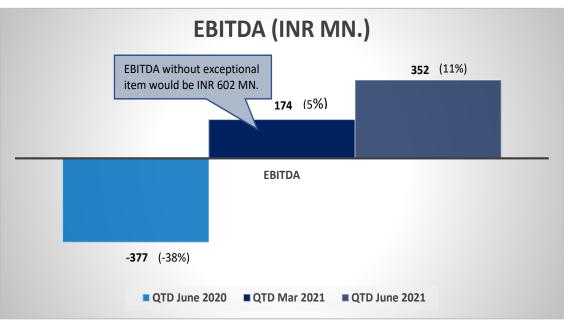
Financial Results for Qtr. Ended 30th June 2021

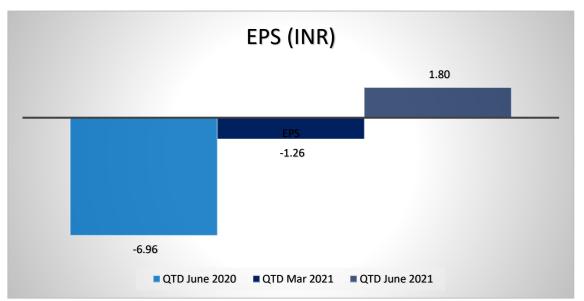
INR in Million

| | Actual QTD June 2021 | | Actual QTD March 2021 | | Actual QTD June 2020 | |
|--------------------------------------|----------------------------|-------|-----------------------------|-------|----------------------------|--------|
| Revenue from operation | 3,154 | | 3,709 | | 954 | |
| Other Income | 53 | | 51 | | 31 | |
| Total Revenue | 3,207 | 100% | 3,760 | 100% | 985 | 100% |
| | | | | | | |
| Profit before exceptional item & Tax | 138 | 4.3% | 385 | 10.2% | (517) | -52.5% |
| Exceptional Item | - | 0.0% | 428 | 11.4% | - | 0.0% |
| Profit before Tax | 138 | 4.3% | (43) | -1.1% | (517) | -52.5% |
| Interest | (7) | -0.2% | (9) | -0.2% | (1) | -0.1% |
| Depreciation | (208) | -6.5% | (208) | -5.5% | (139) | -14.1% |
| EBITDA | 352 | 11.0% | 174 | 4.6% | (377) | -38.3% |
| EBITDA Without exceptional Item | 352 | 11.0% | 602 | 16.0% | (377) | -38.3% |
| Tax expense | (38) | -1.2% | (27) | -0.7% | 130 | 13.2% |
| Profit after Tax | 100 | 3.1% | (70) | -1.9% | (387) | -39.3% |

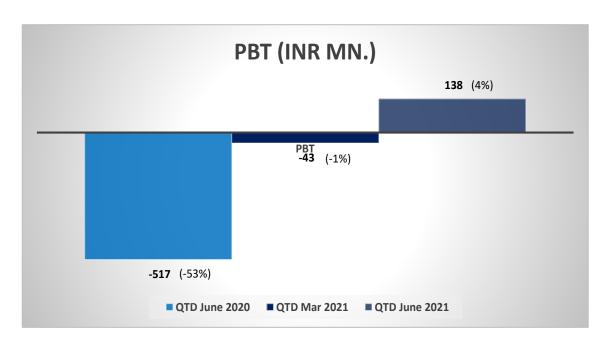
Financial Performance Qtr. Ended 30th June 2021

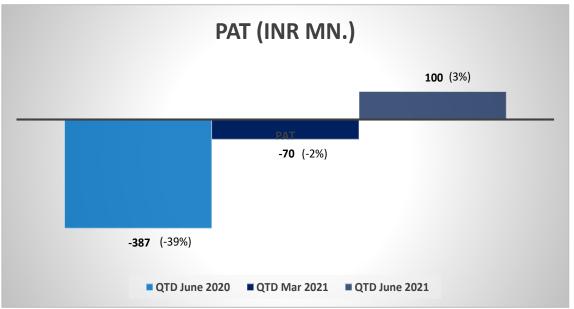






Financial Performance Qtr. Ended 30th June 2021





Financial Results Overview

High Points

Q1 performance drives Revenue growth, profit enhancement & cash generation

- ❖ Revenue of INR 3207 million.
- ❖ The revenue growth from the corresponding quarter of previous year was 230%. The last year revenue base was affected due to Covid and hence, not comparable.
- ❖ EBITDA was INR 352 million (11% to Revenue) versus INR -377 million of corresponding quarter of previous year. As a percent of Revenue, it was 11.0% Vs -38.0% in corresponding quarter of previous year.
- ❖ The Company reported a net profit after tax for the first quarter FY 2021-22 of INR 100 million.
- ❖ Total cash generated of INR 106 million during the quarter was primarily driven by strong earnings resiliency and effective working capital management.

Liquidity Update

❖ Total cash balance of INR 1402 million improved by INR 106 million in Qtr 1.

Customer Awards & Recognition



| # | Customer's Name | Received on | Appreciation / Award Type |
|----|---|---------------------------|--|
| 1. | FIAT India | 2 nd Apr 2021 | Best supplier Award for Good Quality Performance in 2020 |
| 2. | Mahindra & Mahindra (Automotive Division) | 12 th Apr 2021 | Supplier Excellence Award for the "Best Product Development Performance" 1. Commodity Award in Engine Proprietary for AD 2. Best Product Development for AD 3. Best Spares Performance for AD |
| 3. | General Motors | 30 th Jun 2021 | "Supplier Quality Excellence Award" for the 9th consecutive year |



CSR Initiatives / Activities –

Rail Wheel Factory Hospital, Bengaluru Upgraded

• Bengaluru plant created 10 Beds ICU ward by contributing 2 Ventilators and 10 Electrical Digital Medical Beds at Rail Wheel Factory Hospital. It will benefit approx. 18000 members of the community in and around Yelahanka.







CSR Initiatives / Activities –

Community Health Centre (CHC) Bhiwadi has an Oxygen Generating Plant.

• The Company in collaboration with another local Biotech company, erected an Oxygen Generating Plant at Bhiwadi, capable of providing 24-hour oxygen to 35-bed CHC.







Appendix

Diversified Customers

- OEM



































TOYOTA

























Geographical Presence



INDIA

- Bengaluru: Pistons, Rings
- Bhiwadi: VSG
- Patiala: Pistons, Rings
- **TECHNOLOGY CENTER**
- **MANUFACTURING** SITE



